

ES&S EQUIPMENT DESCRIPTION AND PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	DS850 Central Scanner (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Three (3) 8GB Thumb Drives, Initial Annual License Fee, Shipping & Handling, and One (1) Year Warranty)	\$103,880.00 Per Unit
1	DS450 Central Scanner (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Two (2) 8GB Thumb Drives, Initial Annual License Fee, Shipping & Handling, and One (1) Year Warranty)	\$45,511.00 Per Unit
1	DS200 Tabulator (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll, 4GB Jump Drive, Shipping & Handling, and One (1) Year Warranty)	\$5,186.00 Per Unit
1	DS200 Tabulator WITHOUT Ballot Box (Includes Scanner, Internal Backup Battery, Plastic Rolling Carrying Case, Paper Roll, 4GB Jump Drive, Shipping & Handling, and One (1) Year Warranty)	\$4,785.00 Per Unit
1	ExpressVote BMD (Includes Terminal, Soft-Sided Case, Internal Backup Battery, ADA Keypad, Headphones, 4GB Flash Drive, Shipping & Handling, and One (1) Year Warranty)	\$3,204.00 Per Unit
1	ExpressVote Tabulator (Includes Tabulator Terminal, Internal Backup Battery, Base Model Rolling Kiosk with AutoCast, ADA Keypad, Headphones, 4GB Flash Drive, Hub, Printer, Shipping & Handling and One (1) Year Warranty)	\$5,010.00 Per Unit
1	Ballot-On-Demand Compact C711 Printer	\$1,975.00 Per Unit
1	Ballot-On-Demand Portable Printer with Case	\$2,325.00 Per Unit
1	Ballot-On-Demand Portable Printer	\$1,275.00 Per Unit
1	Ballot-On-Demand Portable Printer Case	\$1,450.00 Per Unit
1	Ballot-On-Demand Laptop (Includes Initial Annual Ballot-On-Demand Software License)	\$2,820.00 Per Unit
1	Election Management Hardware (Includes One (1) Dell Optiplex 5040 MINI Desktop Workstation, Symantec Endpoint Protection, Adobe Acrobat Standard XI, One (1) Uninterruptible Power Supply (UPS) Battery Backup, One (1) OKI B432 Mono Laser Duplex Printer, One (1) Startech 6' USB Cable, One (1) Year Warranty, and Offsite Installation)	\$3,975.00 Per Unit

ES&S INITIAL ANNUAL SOFTWARE LICENSE DESCRIPTION AND PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	ElectionWare PYO Software License (1 – 100,000 Registered Voters in County)	\$15,395.00 Per License
1	ElectionWare PYO Software License (100,001 + Registered Voters in County)	\$24,495.00 Per License
1	Synthesized Audio Capability for PYO Customers requiring non-English languages	\$2,165.00 Per Additional Language
1	ElectionWare Reporting Software License	\$4,815.00 Per License
1	Ballot-On-Demand Software License	Included in Price of Ballot- On-Demand Laptop
1	Ballot-On-Demand Software License (Customer Installed on Customer Owned Laptop)	\$1,720.00 Per License

ES&S IMPLEMENTATION SERVICES DESCRIPTION AND PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	DS850 Central Scanner Installation Fee (1st Unit)	\$1,925.00 Per Unit
1	DS850 Central Scanner Installation Fee (Each Additional Unit)	\$1,000.00 Per Unit
1	DS450 Central Scanner Installation Fee (1st Unit)	\$1,925.00 Per Unit
1	DS450 Central Scanner Installation Fee (Each Additional Unit)	\$1,000.00 Per Unit
1	DS200 Tabulator Installation Fee	\$115.00 Per Unit
1	ExpressVote BMD Installation Fee	\$105.00 Per Unit
1	ExpressVote Tabulator Installation Fee	\$135.00 Per Unit
1	Ballot-On-Demand Compact C711 Printer Installation Fee	\$100.00 Per Unit
1	Ballot-On-Demand Portable Printer Installation Fee	\$100.00 Per Unit
1	Project Management Day	\$1,650.00 Per Day
1	Election On-Site Support Event (One (1) Person for Three (3) Days Onsite)	\$4,525.00 Per Event
1	Equipment Training Day	\$1,650.00 Per Day
1	Software Training Day	\$1,650.00 Per Day
1	Certified Technician Training	\$3,000.00 Per Technician

ES&S TRADE-IN ALLOWANCES, DISCOUNTS, AND LEASE-PURCHASE PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	TSX and OS Trade-In Allowance	(\$50.00) Per TSX Unit (Includes Trade-In Allowance for OS Units)

NOTE: Total trade-in allowance is limited to 10% of total sale before application of trade-in allowance.

Additional Discount: On the condition that all Utah counties purchase new voting systems from ES&S, ES&S will provide an 8% rebate on Tabulation System Hardware and Accessible Voting System Hardware after all Utah counties purchase new voting systems from ES&S. The 8% rebate is conditioned on sales and related deliveries to all Utah counties being completed by December 31, 2019.

Lease-Purchase Pricing: ES&S's affiliate, Nationwide Capital, can provide financing to Utah counties for terms ranging from 3 to 10 years. Interest rates are dependent upon the length of the financing term and applicable rates at the time the sale transaction between ES&S and the county is consummated. Please contact your ES&S sales representative for financing options.

ES&S POST-WARRANTY MAINTENANCE AND LICENSE DESCRIPTION AND PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
	Gold Hardware Maintenance (Annual Onsite Maintenance)	
1	DS850 Gold Hardware Maintenance (Annual Onsite Maintenance)	\$4,580.00 per unit, per year after 1- year warranty
1	DS450 Gold Hardware Maintenance (Annual Onsite Maintenance)	\$3,130.00 per unit, per year after 1- year warranty
1	DS200 Gold Hardware Maintenance (Annual Onsite Maintenance)	\$210.00 per unit, per year after 1-year warranty
1	ExpressVote BMD Gold Hardware Maintenance (Annual Onsite Maintenance)	\$140.00 per unit, per year after 1-year warranty
1	ExpressVote Tabulator Gold Hardware Maintenance (Annual Onsite Maintenance)	\$155.00 per unit, per year after 1-year warranty
	Silver Hardware Maintenance (Maintenance Once Every 24 Months)	
1	DS850 Silver Hardware Maintenance (Maintenance Once Every 24 Months)	\$2,895.00 per unit, per year after 1- year warranty
1	DS450 Silver Hardware Maintenance (Maintenance Once Every 24 Months)	\$2,170.00 per unit, per year after 1- year warranty
1	DS200 Silver Hardware Maintenance (Maintenance Once Every 24 Months)	\$170.00 per unit, per year after 1- year warranty
1	ExpressVote BMD Silver Hardware Maintenance (Maintenance Once Every 24 Months)	\$110.00 per unit, per year after 1-year warranty
1	ExpressVote Tabulator Silver Hardware Maintenance (Maintenance Once Every 24 Months)	\$135.00 per unit, per year after 1-year warranty
	Bronze Hardware Maintenance (Depot Repair Only)	
1	DS200 Bronze Hardware Maintenance (Depot Repair Only)	\$125.00 per unit, per year after 1-year warranty
1	ExpressVote BMD Bronze Hardware Maintenance (Depot Repair Only)	\$85.00 per unit, per year after 1-year warranty
1	ExpressVote Tabulator Bronze Hardware Maintenance (Depot Repair Only)	\$115.00 per unit, per year after 1-year warranty

	Certified Technician Program (Subject to the standard terms and conditions of the ES&S certified technician program)	
1	DS850 Certified Technician Program	\$1,435.00 per unit, per year after 1- year warranty (Price does not include Certified Technician Training)
1	DS450 Certified Technician Program	\$980.00 per unit, per year after 1-year warranty (Price does not include Certified Technician Training)
1	DS200 Certified Technician Program	\$85.00 per unit, per year after 1-year warranty (Price does not include Certified Technician Training)
1	ExpressVote BMD Certified Technician Program	\$50.00 per unit, per year after 1-year warranty (Price does not include Certified Technician Training)
	Annual Firmware Licenses	
1	DS850 Firmware License	\$1,805.00 per unit, per year after 1- year warranty
1	DS450 Firmware License	\$1,805.00 per unit, per year after 1- year warranty
1	DS200 Firmware License	\$90.00 per unit, per year after 1- year warranty
1	ExpressVote BMD Firmware License	\$75.00 per unit, per year after 1-year warranty
1	ExpressVote Tabulator Firmware License	\$75.00 per unit, per year after 1-year warranty

Annual Software Licenses		
1	ElectionWare PYO Software License (1 – 100,000 Registered Voters in County)	\$15,395.00 per license, per year after 1-year warranty
1	ElectionWare PYO Software License (100,001 + Registered Voters in County)	\$24,495.00 per license, per year after 1-year warranty
1	Synthesized Audio Capability for PYO Customers requiring non-English languages	\$2,165.00 per additional language, per year after 1-year warranty
1	ElectionWare Reporting Software License	\$4,815.00 per license, per year after 1-year warranty
1	Ballot-On-Demand Software License (1 – 100,000 Registered Voters in County)	\$580.00 per license, per year after 1- year warranty
1	Ballot-On-Demand Software License (100,000 – 200,000 Registered Voters in County)	\$465.00 per license, per year after 1- year warranty
1	Ballot-On-Demand Software License (200,001 + Registered Voters in County)	\$350.00 per license, per year after 1- year warranty

ES&S PER ELECTION RENTAL PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	DS850 Central Scanner (Rental Fee for One (1) Election Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, and Three (3) 8GB Thumb Drives, Installation, and Round-Trip Shipping)	\$20,675.00 per unit, per election
1	DS450 Central Scanner (Rental Fee for One (1) Election Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, Two (2) 8GB Thumb Drives, Installation, and Round-Trip Shipping)	\$12,595.00 per unit, per election
1	DS200 Tabulator (Rental fee for One (1) Election Includes Scanner, Internal Battery Backup, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll, 4GB Jump Drive, Installation, and Round-Trip Shipping)	\$1,200.00 per unit, per election
1	ExpressVote BMD (Rental Fee for One (1) Election Includes the Terminal, Internal Battery Backup, Soft-Sided Case, Detachable ADA Keypad, 4GB Flash Drive, Headphones, Installation, and Round-Trip Shipping)	\$780.00 per unit, per election
1	Ballot-On-Demand Software License (Rental Fee for One (1) Election Includes one (1) Software License)	\$1,500.00 per rented laptop, per election
1	Ballot-On-Demand Hardware (Rental Fee for One (1) Election Includes Ballot-On-Demand C711 Printer, Laptop, Installation, and Round-Trip Shipping)	\$969.00 per unit, per election

NOTE: Firmware fees are included in the price of the rental hardware. No additional rental charge for Election Management Software (ElectionWare Software) if County pays annual software license fees. Election Management Hardware rental fees are per quote and are based upon customer configuration needs.

ES&S CONSUMABLES DESCRIPTION AND PRICING

DESCRIPTION	PRICE
DS200:	
DS200 Paper Roll	\$1.75 Per Roll
DS200 Back-Up Battery	\$170.00 (When Installed by Trained County Personnel or ES&S Field Service Personnel During Scheduled Preventative Maintenance Visit)
DS200 Coin Cell Motherboard Battery	\$170.00 (When Installed by Trained County Personnel or ES&S Field Service Personnel During Scheduled Preventative Maintenance Visit)
DS450:	
Dell Printer Toner	\$120.00 Per Cartridge
ML420 Printer Ribbon	\$14.38 Per Ribbon
1-Part Printer Paper	\$48.11 Per Box
8 1/2" x 11" Standard Printer Paper	\$3.33 Per Box (500 sheets)
UPS Battery Backup	\$410.00 Per Battery
DS450 Motherboard Battery	Per Quote
DS850:	
OkiData B430DN Toner	\$216.42 Per Cartridge
ML420 Printer Ribbon	\$14.38 Per Ribbon
1-Part Printer Paper	\$48.11 Per Box
8 1/2" x 11" Standard Printer Paper	\$3.33 Per Box (500 sheets)
UPS Battery Backup	\$410.00 Per Battery
DS850 Motherboard Battery	Per Quote
ExpressVote BMD:	
ExpressVote Thermal Activation Card - 11 inch	\$22.50 Per Package (250 cards)
ExpressVote Thermal Activation Card - 14 inch	\$23.75 Per Package (250 cards)
ExpressVote Thermal Activation Card - 17 inch	\$26.25 Per Package (250 cards)
ExpressVote Thermal Activation Card - 19 inch	\$30.00 Per Package (250 cards)

Headphone Sanitary Ear Cover	\$0.16 Per Unit
ExpressVote Back-Up Battery	\$170.00 (When Installed by Trained County Personnel or ES&S Field Service Personnel During Scheduled Preventative Maintenance Visit)
ExpressVote Coin Cell Battery	\$170.00 (When Installed by Trained County Personnel or ES&S Field Service Personnel During Scheduled Preventative Maintenance Visit)
Ballot-on-Demand:	
Ballot-on-Demand Paper Costs (if applicable)	All Ballot-On-Demand Supplies included in Ballot-On-Demand Click Charges
Other:	
9" Numbered Pull Tite Seal	\$0.24 Per Seal
Numbered Padlock Seal	\$0.23 Per Seal
8" Tool-less Roto Wire Seal	\$34.95 Per Package (100 seals)
Barcode 1" x 3-3/8" Non Residue Tamper Evident Labels	\$44.95 Per Package (100 seals)

NOTE: Unit costs for consumables do not include shipping & handling, which will be billed separately. These prices are subject to change pursuant to the terms and conditions of the agreement between the parties.

ES&S ADDITIONAL SERVICE OPTIONS DESCRIPTION AND PRICING

DESCRIPTION	PRICE
Voice File Services (For ElectionWare Reporting Customers)	
Language Setup Charge - English	\$350.00 Per Setup
Language Setup Charge - Spanish	\$350.00 Per Setup
Language Setup Charge - All Other languages	\$525.00 Per Setup
Political Parties	\$5.25 Per Party
Ballot Faces	\$15.75 Per Ballot Face
Contests / Issues	\$17.00 Per Contest / Issue

Candidates / Yes-No Responses	\$10.25 Per Candidate / Yes-No Response
Propositions / Amendments / Instructions	\$21.00 Per Proposition / Amendment / Instructions
Price per word in excess of 1200 total words (Instructions / Propositions / Amendments)	\$0.40 Price per word in excess of 1200 total words (Instructions / Propositions / Amendments)
Resubmission	\$350.00 for English & Spanish and \$525.00 (for each additional language), plus the applicable fee for each element changed for each language
Media burn (Flash / PCMCIA Cards, Mem Packs, PEBs, and Jump Drives)	\$12.50 Per Piece of Media
Ballot Layout and Programming Services (for Electionware Reporting customers)	Pricing available upon request
Ballot-On-Demand Charges	
Ballot Processing Fee for each Black & White Ballot Sheet Printed	\$0.45 Per Sheet (Subject to a minimum 500 ballot sheet minimum per printer per election)
Ballot Processing Fee for each Ballot Sheet Printed with Color	\$0.55 Per Sheet (Subject to a minimum 500 ballot sheet minimum per printer per election)
Ballot-On-Demand Set-Up Fee Per Election Event	
Remote Access: \$350.00 per election set-up + \$1.00 per unique PDF (up to 4 computers) \$40.00 per computer over 4 units Rework of set up due to customer changes after initial set up is complete: \$175.00 per change event \$40.00 per computer over 4 units \$350.00 fee for L&A Test deck creation + ballot processing fee for each printed sheet On-Site: \$1,650.00 per day per person	

NOTE: Items within additional services section do not include shipping & handling (if applicable), which will be billed separately. These prices are subject to change pursuant to the terms and conditions of the agreement between the parties.

ES&S VALUE ADDED DESCRIPTION AND PRICING

QUANTITY	DESCRIPTION	TOTAL PRICE
1	COTS Soft-Sided Ballot Box	\$99.95 per ballot box
1	COTS Plastic Ballot Box	\$150.00 per ballot box
1	DS200 Tote Bin	\$225.00 Per Tote Bin
1 Package	ExpressVote Privacy Shield	\$99.95 per package of 6 privacy shields
1	ExpressVote Table	\$325.00 Per Table
1	ExpressVote Kiosk	\$935.00 Per Kiosk (Price Includes Installation and Shipping & Handling)
1	Additional 4GB Thumb Drives	\$105.00 Per Thumb Drive
1	Additional 8GB Thumb Drives	\$210.00 Per Thumb Drive
1	ExpressLink Printer	\$725.00 Per Printer
1	ExpressLink Software	\$3,580.00 Initial Annual License Fee Per County (This fee is not charged in Counties using ES&S PollBooks)
1	Client/Server Election Management System	\$13,122.00 (Includes Offsite Installation)
	E PollBook	
1	E PollBook (Cost includes Tablet with Barcode Scanning and Signature Capture Capabilities, Tablet Protector Sleeve, Back Strap, Lazy Susan Stand, Stylus with Tether, Micro-SD Card w/SD Adapter, 16GB Thumb Drive, USB Dongle, USB Power Cable, 6-ft Power Cable, Touch Screen Cleaning Kit, Carrying Case, ExpressPoll Software, One (1) Year Warranty, Shipping & Handling, Acceptance Testing and Loading of Software on the Unit)	\$935.00 Per Pollbook
1	E PollBook (Cost Includes Tablet with Barcode Scanning and Signature Capture Capabilities, Lazy Susan Stand with Turntable Pedestal, 1 USB Port, Tablet Protector Sleeve, Back Strap, Stylus with Tether, Micro-SD Card w/SD Adapter, 16GB Thumb Drive, Power Supply and Cable, Carrying Case, ExpressPoll Software, One (1) Year Warranty, Shipping & Handling, Acceptance Testing, and Loading of Software on the Unit)	\$1,145.00 Per Pollbook
1	DYMO 450 Turbo Printer with Power Supply/Cord and USB Cable	\$131.00 Per Printer
1	MY3 Printer with Power Supply/Cord, USB Cable, and Battery Backup	\$412.00 Per Printer

1	CentralPoint Initial Annual Software License and Hosting Fee (1 - 75,000 Registered Voters in a County)	\$3,875.00 Per License
1	CentralPoint Initial Annual Software License and Hosting Fee (75,001 - 150,000 Registered Voters in a County)	\$5,815.00 Per License
1	CentralPoint Initial Annual Software License and Hosting Fee (150,001 - 300,000 Registered Voters in a County)	\$7,750.00 Per License
1	CentralPoint Initial Annual Software License and Hosting Fee (300,001 - 500,000 Registered Voters in a County)	\$11,625.00 Per License
1	CentralPoint Initial Annual Software License and Hosting Fee (500,001 + Registered Voters in a County)	\$19,375.00 Per License
1	E PollBook Post-Warranty Fees	\$99.00 per PollBook For License, Maintenance, and Support Fees starting in Year 2.
1	E PollBook Post-Warranty Fees with Ballot-On-Demand Capability	\$199.00 per PollBook For License, Maintenance, and Support Fees starting in Year 2.
Mail Ballot Verifier		
1	MBV 1000	\$88,400.00 Per Unit (Includes Installation and Shipping & Handling)
MBV 1000 Post-Warranty Fees and Click Charges		
<p>\$7,500.00 per unit for License, Maintenance and support fees starting in Year 2. Annual hardware and software fees include processing of 15,000 pieces per year.</p> <p>Click Charges after overage:</p> <p>15,000 - 30,000: \$0.30 per scan</p> <p>30,001 - 50,000: \$0.25 per scan</p> <p>50,001 - 100,000: \$0.20 per scan</p> <p>100,001 +: \$0.15 per scan</p>		

NOTE: Unless otherwise noted, items within the Value Added Features section do not include shipping & handling, which will be billed separately. These prices are subject to change pursuant to the terms and conditions of the agreement between the parties.