

ELECTION SYSTEMS AND SOFTWARE

(ES&S)

Quotes by County

Updated October 10, 2017

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11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Bay County

Bill To:

Bay County

Ship To:

Bay County

| Item | Description | Qty | Unit Price with Discount | Total |
|-----------------------------------------------------------------------------------------------|--------------------------------------|-----|--------------------------|---------------------|
| State Authorized Items for Purchase: | | | | |
| 1 | Precinct Tabulator | 46 | \$4,193.00 | \$192,878.00 |
| 2 | Precinct Tabulator @ No-Charge | 1 | No-Charge | No-Charge |
| 3 | Accessible Voting System | 33 | \$2,697.00 | \$89,001.00 |
| 4 | Accessible Voting System @ No-Charge | 1 | No-Charge | No-Charge |
| 5 | Full EMS | 1 | \$91,432.00 | \$91,432.00 |
| 6 | Accumulation Only Software | | \$36,635.00 | |
| 7 | AVCB Tabulator-DS200 | 8 | \$4,193.00 | \$33,544.00 |
| State Authorized Items for Purchase Total | | | | \$406,855.00 |
| Total Dollar Amount Authorized by State (Based Upon State Provided Numbers for Quotes) | | | | \$406,855.00 |

Additional Purchase Quantities to be Paid by County:

| | | | | | |
|----|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|------------|
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$4,193.00 | |
| 2 | Precinct Tabulator - Backup Unit | ES&S DS200 Tabulator Includes: Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$3,945.00 | |
| 3 | DS200 Wireless Modem | AT&T | | \$249.00 | |
| 4 | DS200 Wireless Modem | Sprint | | \$249.00 | |
| 5 | DS200 Wireless Modem | Verizon | | \$249.00 | |
| 6 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box | 25 | \$175.00 | \$4,375.00 |
| 7 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box (Buy One get One Free Through June 30, 2017) | 25 | No-Charge | No-Charge |
| 8 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | | \$2,697.00 | |
| 9 | Activation Card Printer | ExpressLink Activation Card Printer | | \$725.00 | |
| 10 | Activation Card Printer Software | ExpressLink Software (5-Year Initial License Fee) Note: Required if not using ES&S Poll Book System | | \$15,250.00 | |



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Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Bay County

Bill To: _____

Bay County

Ship To: _____

Bay County

| | | | | | |
|-------------------------------------------------|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|--------------|
| 11 | AVCB Tabulator-DS850 | DS850 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$98,497.00 | |
| 12 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | 4 | \$36,416.00 | \$145,664.00 |
| 13 | Upgrade to Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$54,797.00 | |
| 14 | 3rd Party System | EMS System Hardware for EMS software and wireless modems | 1 | \$16,612.66 | \$16,612.66 |
| 15 | 3rd Party System Installation | 3rd Party Configuration and Installation - Customer Site (Per Day) | 2 | \$2,300.00 | \$4,600.00 |
| 16 | Other | | | | |
| Total Amount to be Paid by County | | | | | \$171,251.66 |
| Less: Potential Excess State Funding From Above | | | | | |
| Estimated Net Amount to be Paid by County | | | | | \$171,251.66 |

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|-----------------------------------------------------------|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|-------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 47 | \$220.00 | \$10,340.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 34 | \$175.00 | \$5,950.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 8 | \$220.00 | \$1,760.00 |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 4 | \$3,173.00 | \$12,692.00 |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$20,130.00 | \$20,130.00 |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$5,400.00 | |
| 7 | Hourly Technical Support Rate | EMS Extended Service / Maintenance Hourly Technical Support Rate Option for Counties | | \$215.00 | |
| Total Annual Hardware Maintenance & Software License Fees | | | | | \$50,872.00 |



11208 JOHN GALT BLVD
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**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Bay County

Bill To:

Bay County

Ship To:

Bay County

ELECTION SYSTEMS AND SOFTWARE, LLC

COUNTY OR LOCAL UNIT OF GOVERNMENT

Authorized Signature

Richard J. Jablonski

Printed Name

Vice President - Finance

Title

March 21, 2017

Date

Authorized Signature

Printed Name

Title

Date

Trade-In Equipment:

ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:

- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.
- For preventative maintenance visits and when service and maintenance needs require an in-person visit by an election service technician, Contractor staff will work with counties and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.



11209 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Emmet County

Bill To: _____

Emmet County

Ship To: _____

Emmet County

| Item | Description | Qty | Unit Price with Discount | Total |
|------|----------------------------------------|-----|--------------------------|-------------|
| 1 | Precinct Tabulator | 23 | \$4,193.00 | \$96,439.00 |
| 2 | Precinct Tabulator @ No-Charge | 1 | No-Charge | No-Charge |
| 3 | Precinct Tabulator - Backup Unit | | \$3,945.00 | |
| 4 | DS200 Wireless Modem | | \$249.00 | |
| 5 | DS200 Wireless Modem | | \$249.00 | |
| 6 | DS200 Wireless Modem | 24 | \$249.00 | \$5,976.00 |
| 7 | DS200 Blue Tote Bin/Ballot Storage Box | 12 | \$175.00 | \$2,100.00 |
| 8 | DS200 Blue Tote Bin/Ballot Storage Box | 12 | No-Charge | No-Charge |
| 9 | Accessible Voting System | 19 | \$2,697.00 | \$51,243.00 |
| 10 | Accessible Voting System @ No-Charge | 1 | No-Charge | No-Charge |
| 11 | Activation Card Printer | | \$725.00 | |
| 12 | Full EMS | 1 | \$91,432.00 | \$91,432.00 |
| 13 | Accumulation Only Software | | \$36,635.00 | |
| 14 | AVCB Tabulator-DS200 | | \$4,193.00 | |
| 15 | AVCB Tabulator-DS850 | | \$98,487.00 | |
| 16 | AVCB Tabulator-DS450 | | \$36,416.00 | |
| 17 | 3rd Party System | 1 | \$16,612.66 | \$16,612.66 |
| 18 | 3rd Party System Installation | 2 | \$2,300.00 | \$4,600.00 |
| 19 | Other | | | |

Estimated Order Total Paid by the State \$184,317.00

Order Total Due From County \$84,085.66

Total Order Amount \$268,402.66

Emmet

Page 1 of 2



11209 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Emmet County

Bill To:

Emmet County

Ship To:

Emmet County

Note:

Shaded items above are not covered by State funding.

Payment Terms:

As per Contract RFP Section 8.2: Payment Methods

Warranty Period:

As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|----------------------------------------------------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|--------------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan) | 24 | \$220.00 | \$5,280.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan) | 20 | \$175.00 | \$3,500.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan) | | \$220.00 | |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan) | | \$3,173.00 | |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$10,000.00 | \$10,000.00 |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$2,500.00 | |
| Total Annual Hardware Maintenance & Software License Fees | | | | | \$18,780.00 |

| ELECTION SYSTEMS AND SOFTWARE, LLC | COUNTY OR LOCAL UNIT OF GOVERNMENT |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Authorized Signature | Authorized Signature |
| Richard J. Jablonski | |
| Printed Name | Printed Name |
| Vice President - Finance | |
| Title | Title |
| March 17, 2017 | |
| Date | Date |
| Trade-In Equipment: ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred. | |
| Special Notes: Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge. | |
| This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract. | |

GRAND TRAVERSE COUNTY



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Grand Traverse County

Bill To:

Grand Traverse County

Ship To:

Grand Traverse County

| Item | Description | Qty | Unit Price with Discount | Total |
|------|----------------------------------------|-----|--------------------------|---------------------|
| 1 | Precinct Tabulator | 46 | \$4,193.00 | \$192,878.00 |
| 2 | Precinct Tabulator @ No-Charge | 1 | No-Charge | No-Charge |
| 2 | DS200 Wireless Modem | | \$249.00 | |
| 3 | DS200 Wireless Modem | | \$249.00 | |
| 4 | DS200 Wireless Modem | 37 | \$249.00 | \$9,213.00 |
| 5 | DS200 Blue Tote Bin/Ballot Storage Box | 23 | \$175.00 | \$4,025.00 |
| 6 | DS200 Blue Tote Bin/Ballot Storage Box | 23 | No-Charge | No-Charge |
| 6 | Accessible Voting System | 31 | \$2,697.00 | \$83,607.00 |
| 2 | Accessible Voting System @ No-Charge | 1 | No-Charge | No-Charge |
| 7 | ExpressLink Activation Card Printer | | \$725.00 | |
| 8 | Full EMS | 1 | \$91,432.00 | \$91,432.00 |
| 9 | Accumulation Only Software | | \$36,635.00 | |
| 10 | AVCB Tabulator-DS850 | | \$98,487.00 | |
| 11 | AVCB Tabulator-DS450 | 1 | \$36,416.00 | \$36,416.00 |
| 12 | 3rd Party System | 1 | \$15,810.00 | \$15,810.00 |
| 13 | 3rd Party System Installation | 2 | \$2,300.00 | \$4,600.00 |
| 14 | Other | | | |
| 15 | Other | | | |
| | | | Order Total | \$437,981.00 |

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Grand Traverse Quote

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GRAND TRAVERSE COUNTY PG 2

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11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Grand Traverse County

Bill To: _____

Grand Traverse County

Ship To: _____

Grand Traverse County

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|----------------------------------------------------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|--------------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan) | 47 | \$220.00 | \$10,340.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan) | 32 | \$175.00 | \$5,600.00 |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan) | 1 | \$3,173.00 | \$3,173.00 |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$20,130.00 | \$20,130.00 |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$5,400.00 | |
| Total Annual Hardware Maintenance & Software License Fees | | | | | \$39,243.00 |

| ELECTION SYSTEMS AND SOFTWARE, LLC | COUNTY OR LOCAL UNIT OF GOVERNMENT |
|------------------------------------|------------------------------------|
| Authorized Signature | Authorized Signature |
| Richard J. Jablonski | |
| Printed Name | Printed Name |
| Vice President - Finance | |
| Title | Title |
| March 15, 2017 | |
| Date | Date |

Trade-In Equipment:
ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:
Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.

KALAMAZOO COUNTY



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Kalamazoo County

Bill To: _____

Kalamazoo County

Ship To: _____

Kalamazoo County

| Item | Description | Qty | Unit Price with Discount | Total |
|------|----------------------------------------|-----|--------------------------|--------------|
| 1 | Precinct Tabulator | 108 | \$4,193.00 | \$452,844.00 |
| 2 | Precinct Tabulator @ No-Charge | 1 | No-Charge | No-Charge |
| 3 | Precinct Tabulator - Backup Unit | | \$3,945.00 | |
| 4 | DS200 Wireless Modem | | \$249.00 | |
| 5 | DS200 Wireless Modem | | \$249.00 | |
| 6 | DS200 Wireless Modem | 109 | \$249.00 | \$27,141.00 |
| 7 | DS200 Blue Tote Bin/Ballot Storage Box | 55 | \$175.00 | \$9,625.00 |
| 8 | DS200 Blue Tote Bin/Ballot Storage Box | 55 | No-Charge | No-Charge |
| 9 | Accessible Voting System | 89 | \$2,697.00 | \$240,033.00 |
| 10 | Accessible Voting System @ No-Charge | 1 | No-Charge | No-Charge |
| 11 | Activation Card Printer | | \$725.00 | |
| 12 | Full EMS | 1 | \$91,432.00 | \$91,432.00 |
| 13 | Accumulation Only Software | | \$36,635.00 | |
| 14 | AVCB Tabulator-DS200 | 16 | \$4,193.00 | \$67,088.00 |
| 15 | AVCB Tabulator-DS850 | | \$98,487.00 | |
| 16 | AVCB Tabulator-DS450 | 3 | \$36,416.00 | \$109,248.00 |
| 17 | 3rd Party System | 1 | \$19,192.66 | \$19,192.66 |
| 18 | 3rd Party System Installation | 2 | \$2,300.00 | \$4,600.00 |
| 19 | Other | | | |

Estimated Order Total Paid by the State **\$851,397.00**

Order Total Due From County **\$169,806.66**

Total Order Amount **\$1,021,203.66**

Kalamazoo Quote

Page 1 of 2



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Kalamazoo County

Bill To: _____

Kalamazoo County

Ship To: _____

Kalamazoo County

Note: Shaded items above are not covered by State funding.

Payment Terms: As per Contract RFP Section 9.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.8: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|----------------------------------------------------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|--------------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan) | 109 | \$220.00 | \$23,980.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan) | 90 | \$175.00 | \$15,750.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan) | 16 | \$220.00 | \$3,520.00 |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan) | 3 | \$3,173.00 | \$9,519.00 |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$20,130.00 | \$20,130.00 |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$7,905.00 | |
| Total Annual Hardware Maintenance & Software License Fees | | | | | \$72,899.00 |

| ELECTION SYSTEMS AND SOFTWARE, LLC | COUNTY OR LOCAL UNIT OF GOVERNMENT |
|------------------------------------|------------------------------------|
| Authorized Signature | Authorized Signature |
| Richard J. Jablonski | |
| Printed Name | Printed Name |
| Vice President - Finance | |
| Title | Title |
| March 29, 2017 | |
| Date | Date |

Trade-In Equipment:
ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:
Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.

MACOMB COUNTY



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Macomb County

Bill To:

Macomb County

Ship To:

Macomb County

| Item | Description | Qty | Unit Price with Discount | Total | |
|----------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------------|----------------|
| State Authorized Items for Purchase: | | | | | |
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | 337 | \$4,193.00 | \$1,413,041.00 |
| 2 | Precinct Tabulator @ No-Charge | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | 1 | No-Charge | No-Charge |
| 3 | DS200 Wireless Modem | AT&T | | \$249.00 | |
| 4 | DS200 Wireless Modem | Sprint | | \$249.00 | |
| 5 | DS200 Wireless Modem | Verizon | 391 | \$249.00 | \$97,359.00 |
| 6 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | 219 | \$2,697.00 | \$590,643.00 |
| 7 | Accessible Voting System @ No-Charge | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | 1 | No-Charge | No-Charge |
| 8 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$91,432.00 | \$91,432.00 |
| 9 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$36,635.00 | |
| 10 | AVCB Tabulator-DS200 | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | 52 | \$4,193.00 | \$218,036.00 |
| State Authorized Items for Purchase Total | | | | | \$2,410,511.00 |
| Total Dollar Amount Authorized by State (Based Upon State Provided Numbers for Quotes) | | | | | \$2,410,511.00 |

Additional Purchase Quantities to be Paid by County:

| | | | | | |
|---|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|-------------|
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$4,193.00 | |
| 2 | Precinct Tabulator - Backup Unit | ES&S DS200 Tabulator Includes: Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$3,945.00 | |
| 3 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box | 169 | \$175.00 | \$29,575.00 |
| 4 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box (Buy One get One Free Through June 30, 2017) | 169 | No-Charge | No-Charge |
| 5 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | | \$2,697.00 | |
| 6 | Activation Card Printer | ExpressLink Activation Card Printer | | \$725.00 | |
| 7 | Activation Card Printer Software | ExpressLink Software (5-Year Initial License Fee) Note: Required if not using ES&S Poll Book System | | \$15,250.00 | |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Macomb County

Bill To:

Macomb County

Ship To:

Macomb County

| | | | | | |
|--------------------------------------------------------|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--------------|-----------------------|
| 8 | AVCB Tabulator-DS850 | DS850 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$98,487.00 | |
| 9 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$36,416.00 | |
| 10 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$36,416.00 | Buy One, Get One Free |
| 11 | Upgrade to Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$54,797.00 | |
| 12 | 3rd Party System | EMS System Hardware for EMS software | 1 | \$19,192.66 | \$19,192.66 |
| 13 | 3rd Party System Installation | 3rd Party Configuration and Installation - Customer Site (Per Day) | 3 | \$2,300.00 | \$8,900.00 |
| 14 | Other | | | | |
| 15 | DS200 Backup Units | Provided for Election use by Macomb jurisdictions for 10 year life of contract | 10 | \$4,193.00 | No-Charge |
| 16 | ExpressVote BMD Backup Units | Provided for Election use by Macomb jurisdictions for 10 year life of contract | 10 | \$2,697.00 | No-Charge |
| 17 | Other | | | | |
| 18 | Discount | ES&S discounts offered | 1 | -\$55,667.66 | (\$55,667.66) |
| Total Amount to be Paid by County | | | | | No-Charge |
| Less: Potential Excess State Funding From Above | | | | | |
| Estimated Net Amount to be Paid by County | | | | | No-Charge |

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|---|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|-------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 338 | \$220.00 | \$74,360.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 220 | \$175.00 | \$38,500.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 52 | \$220.00 | \$11,440.00 |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$3,173.00 | |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | 1 | \$20,130.00 | \$20,130.00 |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Macomb County

Bill To:

Macomb County

Ship To:

Macomb County

| | | | | | |
|----------------------------------------------------------------------|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------------------|--|
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$7,905.00 | |
| 7 | Hourly Technical Support Rate | EMS Extended Service / Maintenance Hourly Technical Support Rate Option for Counties | | \$215.00 | |
| Total Annual Hardware Maintenance & Software License Fees | | | | \$144,430.00 | |

| ELECTION SYSTEMS AND SOFTWARE, LLC | | COUNTY OR LOCAL UNIT OF GOVERNMENT | |
|------------------------------------|--|------------------------------------|--|
| Authorized Signature | | Authorized Signature | |
| Richard J. Jablonski | | | |
| Printed Name | | Printed Name | |
| Vice President - Finance | | | |
| Title | | Title | |
| April 14, 2017 | | | |
| Date | | Date | |

Trade-In Equipment:
ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from CTV's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:

- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.
- For preventative maintenance and when service/maintenance needs require an in-person visit by an election service technician, the ES&S staff will work with counties and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.
- 60 minute performance guarantee; If any unit fails on Election Day, and ES&S fails to repair or replace an ES&S unit with 60 minutes of notification, ES&S will pay \$250.00 to Macomb County as compensation for each recorded event.
- ES&S DS450 buy one get one free offer will expire on July 1, 2017.
- ES&S will price match any valid written proposal for election services to be performed in the County.
- ES&S Blue Tote Bin 2 for 1 purchase offer will expire 60 days after state approval.
- ES&S will provide two (2) drivers dedicated to Macomb County on Election Day to deliver and swap out any ES&S units that may fail. If mutually agreed, the drivers will be stationed at the county clerk's office until assistance is needed.
- The ES&S Michigan/Macomb County office location will be maintained for the life of the Agreement.
- ES&S will offer Macomb County a \$55,667.66 credit toward goods and services for confirming Macomb County's selection of ES&S as your vendor by April 12, 2017.
- Should the next version of ES&S software not be completed by June 30, 2018; ES&S will give Macomb County an additional credit of \$20,000.00 on July 1, 2018.
- ES&S will provide Macomb County with 10 additional USB sticks free of charge.
- ES&S will provide training as per our bidder response to Exhibit A, Section 2.6 of the RFP. All training will be provided to Macomb County and all jurisdictions at no additional charge.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.

MASON COUNTY



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: **Mason County**

Bill To: _____

Mason County

Ship To: _____

Mason County

| Item | Description | Qty | Unit Price with Discount | Total |
|-----------------------------------------------------------------------------------------------|--------------------------------------|-----|--------------------------|---------------------|
| State Authorized Items for Purchase: | | | | |
| 1 | Precinct Tabulator | 25 | \$4,193.00 | \$104,825.00 |
| 2 | Precinct Tabulator @ No-Charge | 1 | No-Charge | No-Charge |
| 3 | DS200 Wireless Modem | | \$249.00 | |
| 4 | DS200 Wireless Modem | | \$249.00 | |
| 5 | DS200 Wireless Modem | 26 | \$249.00 | \$6,474.00 |
| 6 | Accessible Voting System | 23 | \$2,697.00 | \$62,031.00 |
| 7 | Accessible Voting System @ No-Charge | 1 | No-Charge | No-Charge |
| 8 | Full EMS | 1 | \$91,432.00 | \$91,432.00 |
| 9 | Accumulation Only Software | | \$36,635.00 | |
| 10 | AVCB Tabulator-DS200 | | \$4,193.00 | |
| State Authorized Items for Purchase Total | | | | \$264,762.00 |
| Total Dollar Amount Authorized by State (Based Upon State Provided Numbers for Quotes) | | | | \$264,762.00 |

Additional Purchase Quantities to be Paid by County:

| | | | | | |
|---|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------|-----------|
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$4,193.00 | |
| 2 | Precinct Tabulator - Backup Unit | ES&S DS200 Tabulator Includes: Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$3,945.00 | |
| 3 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box | | \$175.00 | |
| 4 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box (Buy One get One Free Through June 30, 2017) | | No-Charge | No-Charge |
| 5 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | | \$2,697.00 | |
| 6 | Activation Card Printer | ExpressLink Activation Card Printer | | \$725.00 | |
| 7 | Activation Card Printer Software | ExpressLink Software (5-Year Initial License Fee) Note: Required if not using ES&S Poll Book System | | \$15,250.00 | |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Mason County

Bill To: _____

Mason County

Ship To: _____

Mason County

| | | | | | |
|--------------------------------------------------------|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------------|-----------------------|
| 8 | AVCB Tabulator-DS850 | DS850 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$98,487.00 | |
| 9 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$36,416.00 | |
| 10 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$36,416.00 | Buy One, Get One Free |
| 11 | Upgrade to Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$54,797.00 | |
| 12 | 3rd Party System | EMS System Hardware for EMS software | 1 | \$3,056.66 | \$3,056.66 |
| 13 | 3rd Party System Installation | 3rd Party Configuration and Installation - Customer Site (Per Day) | | \$2,300.00 | |
| 14 | Other | | | | |
| 15 | DS200 Backup Units | Provided for Election use by Mason County jurisdictions for 10 year life of contract | 2 | | No-Charge |
| 16 | ExpressVote BMD Backup Units | Provided for Election use by Mason County jurisdictions for 10 year life of contract | 2 | | No-Charge |
| 17 | Other | | | | |
| 18 | Discount | | | | |
| Total Amount to be Paid by County | | | | \$3,056.66 | |
| Less: Potential Excess State Funding From Above | | | | | |
| Estimated Net Amount to be Paid by County | | | | \$3,056.66 | |

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|---|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 26 | \$220.00 | \$5,720.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 24 | \$175.00 | \$4,200.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$220.00 | |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$3,173.00 | |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$10,000.00 | |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____
1st Election Date: To be Agreed Upon by the Parties
Estimated Delivery Date: To be Agreed Upon by the Parties
Phone Number: _____
Fax Number: _____

Customer Contact, Title: _____
County Name: Mason County

Bill To: _____ Ship To: _____
Mason County Mason County

| | | | | | |
|----------------------------------------------------------------------|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|------------|-------------------|
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$2,500.00 | |
| 7 | Hourly Technical Support Rate | EMS Extended Service / Maintenance Hourly Technical Support Rate Option for Counties | 15 | \$215.00 | \$3,225.00 |
| Total Annual Hardware Maintenance & Software License Fees | | | | | \$9,920.00 |

| ELECTION SYSTEMS AND SOFTWARE, LLC | | COUNTY OR LOCAL UNIT OF GOVERNMENT | |
|------------------------------------|--|------------------------------------|--|
| Authorized Signature | | Authorized Signature | |
| Richard J. Jablonski | | | |
| Printed Name | | Printed Name | |
| Vice President - Finance | | | |
| Title | | Title | |
| October 10, 2017 | | | |
| Date | | Date | |

Trade-In Equipment:
ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:

- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.
- For preventative maintenance visits and when service and maintenance needs require an in-person visit by an election service technician, Contractor staff will work with counties and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.
- 60 minute performance guarantee; If any unit fails on Election Day, and ES&S fails to repair or replace an ES&S unit with 60 minutes of notification, ES&S will pay \$250.00 to Mason County as compensation for each recorded event.
- ES&S will price match any valid written proposal for election services to be performed in the County.
- ES&S will provide one (1) drivers dedicated to Mason County on Election Day to deliver and swap out any ES&S units that may fail. If mutually agreed, the drivers will be stationed at the county clerk's office until assistance is needed.
- Should the ERM promises, provided in writing as part of this agreement, are not completed by June 30, 2018; ES&S will provide Mason County with a credit on account of \$20,000.00 no later than July 31, 2018.
- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.
- When preventative maintenance and service needs require an in-person visit by an election service technician, staff will work with Mason County and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.
- ES&S will provide training as per our bidder response to Exhibit A, Section 2.6 of the RFP.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.

ROSCOMMON COUNTY



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Roscommon County

Bill To:

Roscommon County

Ship To:

Roscommon County

| Item | | Description | Qty | Unit Price with Discount | Total |
|----------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|--------------------------|--------------|
| State Authorized Items for Purchase: | | | | | |
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | 14 | \$4,193.00 | \$58,702.00 |
| 2 | Precinct Tabulator @ No-Charge | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | 1 | No-Charge | No-Charge |
| 3 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | 11 | \$2,697.00 | \$29,667.00 |
| 4 | Accessible Voting System @ No-Charge | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | 1 | No-Charge | No-Charge |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$91,432.00 | |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | 1 | \$36,635.00 | \$36,635.00 |
| 7 | AVCB Tabulator-DS200 | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$4,193.00 | |
| State Authorized Items for Purchase Total | | | | | \$125,004.00 |
| Total Dollar Amount Authorized by State (Based Upon State Provided Numbers for Quotes) | | | | | \$125,004.00 |

Additional Purchase Quantities to be Paid by County:

| | | | | | |
|----|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|------------|
| 1 | Precinct Tabulator | ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$4,193.00 | |
| 2 | Precinct Tabulator - Backup Unit | ES&S DS200 Tabulator Includes: Internal Backup Battery, Paper Roll, and 4GB USB Memory Device | | \$3,945.00 | |
| 3 | DS200 Wireless Modem | AT&T | | \$249.00 | |
| 4 | DS200 Wireless Modem | Sprint | | \$249.00 | |
| 5 | DS200 Wireless Modem | Verizon | 15 | \$249.00 | \$3,735.00 |
| 6 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box | | \$175.00 | |
| 7 | DS200 Blue Tote Bin/Ballot Storage Box | Tote Bin/Ballot Storage Box (Buy One get One Free Through June 30, 2017) | | No-Charge | No-Charge |
| 8 | Accessible Voting System | ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table. | | \$2,697.00 | |
| 9 | Activation Card Printer | ExpressLink Activation Card Printer | | \$725.00 | |
| 10 | Activation Card Printer Software | ExpressLink Software (5-Year Initial License Fee) Note: Required if not using ES&S Poll Book System | | \$15,250.00 | |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Roscommon County

Bill To:

Roscommon County

Ship To:

Roscommon County

| | | | | | |
|----|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--------------------------------------------------------|-------------------|
| 11 | AVCB Tabulator-DS850 | DS850 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$98,487.00 | |
| 12 | AVCB Tabulator-DS450 | DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices | | \$36,416.00 | |
| 13 | Upgrade to Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$54,797.00 | |
| 14 | 3rd Party System | EMS System Hardware for EMS software | 1 | \$2,226.00 | \$2,226.00 |
| 15 | 3rd Party System Installation | 3rd Party Configuration and Installation - Customer Site (Per Day) | | \$2,300.00 | |
| 16 | Other | | | | |
| | | | | Total Amount to be Paid by County | \$5,961.00 |
| | | | | Less: Potential Excess State Funding From Above | |
| | | | | Estimated Net Amount to be Paid by County | \$5,961.00 |

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

| | | | | | |
|---|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|----------------------------------------------------------------------|-------------------|
| 1 | Precinct Tabulator | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 15 | \$220.00 | \$3,300.00 |
| 2 | Accessible Voting System | ExpressVote BMD (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | 12 | \$175.00 | \$2,100.00 |
| 3 | AVCB Tabulator-DS200 | DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$220.00 | |
| 3 | AVCB Tabulator-DS850 | DS850 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$4,941.00 | |
| 4 | AVCB Tabulator-DS450 | DS450 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.) | | \$3,173.00 | |
| 5 | Full EMS | Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility | | \$10,000.00 | |
| 6 | Accumulation Only Software | Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility | | \$2,500.00 | |
| 7 | Hourly Technical Support Rate | EMS Extended Service / Maintenance Hourly Technical Support Rate Option for Counties | 2 | \$215.00 | \$430.00 |
| | | | | Total Annual Hardware Maintenance & Software License Fees | \$5,400.00 |



11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

2017 Order Quote for use by the Counties and Local Units of Government in the State of Michigan that have elected to acquire ES&S equipment under RFP #007116B0007029

| | | |
|--------------------------------------|-------------------------|------------------------------------------------------------------|
| Customer Contact, Title: _____ | | Customer P.O. #: _____ |
| County Name: <u>Roscommon County</u> | | 1st Election Date: <u>To be Agreed Upon by the Parties</u> |
| Bill To: _____ | Ship To: _____ | Estimated Delivery Date: <u>To be Agreed Upon by the Parties</u> |
| <u>Roscommon County</u> | <u>Roscommon County</u> | Phone Number: _____ |
| _____ | _____ | Fax Number: _____ |
| _____ | _____ | |
| _____ | _____ | |

| ELECTION SYSTEMS AND SOFTWARE, LLC | COUNTY OR LOCAL UNIT OF GOVERNMENT |
|------------------------------------|------------------------------------|
| Authorized Signature | Authorized Signature |
| Richard J. Jablonski | |
| Printed Name | Printed Name |
| Vice President - Finance | |
| Title | Title |
| April 14, 2017 | |
| Date | Date |

Trade-In Equipment:
ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:
- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.

- For preventative maintenance visits and when service and maintenance needs require an in-person visit by an election service technician, Contractor staff will work with counties and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.